

Services

# Cost Estimating

**KMI**  
INTERNATIONAL

[www.kmiintl.com](http://www.kmiintl.com)

## COST-FIRST APPROACH | DATA-DRIVEN INSIGHTS | PROVEN EXPERIENCE

At KMI International, cost is more than a number—it's a strategic foundation. Our estimating team brings clarity and confidence to the construction process by combining decades of experience with cutting-edge technology. From early concept through project completion, we empower clients with the data they need to make informed decisions, stay on budget, and keep projects on track. With a proven approach and the latest industry tools, KMI delivers precision at every step.

### WHY KMI?

- Decades of cross-sector estimating experience, including hospitality, cultural and zoo habitats, education, government, aviation, marine, and themed entertainment
- Embedded team model allows real-time collaboration with client design and Project Management teams
- Strong reputation for third-party review, GMP validation, and VE support
- Fully aligned with your business case: scope, budget, schedule, and risk

## Service Lead

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[mknight@kmiintl.com](mailto:mknight@kmiintl.com)

### **Matt Knight**

*Director of Estimating*

Matt Knight is a seasoned estimating leader known for delivering accurate, timely, and effective cost solutions across a wide range of complex projects. As Director of Estimating, Matt leads a high-performing team focused on providing reliable cost guidance from conceptual planning through final design. His leadership is grounded in deep technical expertise, exceptional coordination skills, and a proven ability to balance design intent with budget objectives.

## OUR COMMITMENT TO ACCURACY, ENHANCED BY TECHNOLOGY

To better serve our clients, KMI's estimating team now utilizes two of the industry's most advanced software tools:



### **Autodesk Construction Cloud – Takeoff Software**

- Perform 2D and 3D takeoff in one environment
- Real-time collaboration across project stakeholders
- Boost transparency and accuracy from concept to closeout
- Improve bid competitiveness with centralized quantity tracking



### **Kubla Cubed – Earthworks Estimation Software**

- Easily define existing ground levels from CAD, contour lines, or point files
- Simulate excavation, grading, and site phases with precision
- Visualize mass balance and cut/fill operations for site development
- Streamline complex foundation takeoffs and terrain modeling

These tools allow KMI to deliver faster, smarter estimates—with fewer surprises down the line.

#### CASE STUDY

## NBCUniversal Theme Parks

KMI's employees have a vast record of themed entertainment experience, and the firm has worked with Universal for over 20 years, providing project and construction management, extension of staff, cost estimating, change order management, scheduling, and dispute resolution services on projects from Orlando to Beijing.

KMI has delivered a vast amount of international and local projects, thus understand the necessary collaboration of resources needed. We have a great deal of experience in the various aspects of specific estimating and scheduling services as they relate to theme parks and were able to help Universal deliver projects on schedule and budget.

**KMI has completed numerous projects and assignments for Universal Orlando over the past 15 years. KMI understands the difficulties and sensitivity that exists when constructing new work within and around an operating entity. KMI has my full recommendation.**

Charlie Gundacker  
*Senior VP of Attraction Development at Universal Orlando*

**Universal Studios**