

Services

# Orlando Developments

**KMI**  
INTERNATIONAL

[www.kmiintl.com](http://www.kmiintl.com)

Founded after years of witnessing projects fail, KMI has been based in Orlando for 25 years. Leading projects from the beginning, with quality people, proven processes, and agile mindsets allows us to ensure quality, exceptional outcomes for our clients and projects.

**We are a Licensed Developing Business, certified by the Greater Orlando Aviation Authority.**

## Our Services

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- Development Management
- Construction Management
- Property Condition Assessments
- Asset Management
- Program/Project Management
- QA/QC
- Drone Data Reporting
- Project Controls
- Damage and Claims Assessment
- Troubled Project Turnaround
- Capital Improvement Programs
- Energy Audit Assessment
- Reserve Studies
- Scheduling and Time Impact Analysis
- Financial Analysis
- Change Management

## Service Lead

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### **Drew Horn**

*Vice President of Operations*

Having worked in the theme park industry for most of his career, Drew enjoys traveling, creating new connections, and finding the best solutions for his clients. He will be the first to tell you that he rarely encounters the same challenge twice because client requests are fluid and constantly evolving. Drew believes KMI's services stand out due to the company's ability to view a project holistically and bring forward solutions that will maximize financial investment.

CASE STUDY

# GREATER ORLANDO AVIATION AUTHORITY

Project

**MCO South Terminal C  
Expansion**

Timeline

**Ongoing**

Value

**\$2B+**

## Background

With the abundance of entertainment, theme parks, outdoor activities, and proximity to other popular destinations, Orlando averages tens of millions of visitors each year. To accommodate the extensive number of travelers, the Greater Orlando Aviation Authority (GOAA) embarked on \$2B+ and 2M SF expansion project for MCO. This expansion allows for an additional 20 airplanes and has capacity for up to 12M more passengers. It is a critical element for the region's economic growth and will encompass connection points for the SunRail and Brightline High-Speed Rail services, linking to South Florida.

November 2015, KMI was enlisted to provide a multitude of services for the project. These services include:

- Owner's Representative
- Project Controls/Cost Estimating
- Change Order Management

## Challenge

COVID-19 has indeed been a challenge for almost all industries across the board. One of the hardest-hit sectors included airports. Airports worldwide have seen a dramatic decrease in the number of passengers. Given the significant drop in travel, budgets are heavily impacted and require airports across the globe to tightly manage costs and expenditures.

## Solution

KMI has been diligently working in partnership with the GOAA to ensure the project remains within budget while meeting airport and passenger needs. The terminal's immediate design was reconfigured to stay consistent with today's volume of passengers while leaving room for additional gate expansions as demand increases.