

More than ever, the Marine, Cruise, and Port Sector needs agility and reliability from its partnered consultants. Unprecedented challenges have caused impactful shifts toward supply chain shortages and commercial passenger travel disruptions. Having a trusted partner in a construction consultant can help you achieve more agile and successful project implementation through leadership and expertise.

With a diverse portfolio ranging from Port Canaveral to Port Tortola, KMI has managed multi-million-dollar Marine, Cruise, and Port developments, including world-class cruise terminals, Caribbean infrastructure, and improvement projects.

#### Services

- Program/Project Management
- Construction Management
- Owner's Representative
- Cost Estimating
- Scheduling
- Property Condition Assessment

Scan the QR Code for Full Marine Capabilities Information



## **Sector Lead**



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# Drew Horn

Vice President of Operations

Having worked in the theme park industry for most of his career, Drew enjoys traveling, creating new connections, and finding the best solutions for his clients. He will be the first to tell you that he rarely encounters the same challenge twice because client requests are fluid and constantly evolving. Drew believes KMI's services stand out due to the company's ability to view a project holistically and bring forward solutions that will maximize financial investment.



## **Background**

Port Canaveral, the world's 2nd busiest cruise port, typically sails above 100% capacity. To sustain the overabundance of passengers and tourists, the Canaveral Port Authority (CPA) embarked on the largest single project in their history, Cruise Terminal 3 (CT3).

In partnership with Carnival Cruise Line, 2018 marked the groundbreaking for their new 188K SF terminal, now home to Carnival's Mardi Gras ship.

## Challenge

Amongst many, the greatest challenge included the berth, terminal, and parking facility construction conjunctive of one another. Berth delays directly impacted the terminal schedule, causing the general contractor to re-sequence an entire tilt-wall production and erection order.

The delivery for all three structures required extensive coordination and regular stakeholder meetings at multiple times throughout the day, in addition to regular Superintendent and OAC meetings.

### Solution

KMI provided complete, seamless support to the Canaveral Port Authority, saving the client over \$1 million through design review management.

We provided daily quality assurance inspections and worked with the contractor teams to deliver a large, complex project under the guaranteed maximum price. QA inspections ensured accuracy of construction documents and aided in developing a collaborative rapport with the GC, helping identify and correct quality issues quickly.

The KMI team was just that...a TEAM. Everyone had their primary responsibilities, but trust in our leadership allowed all team members to remain collaborative and in touch with all aspects of project delivery.

KMI was responsible for the full-time onsite oversight of all construction, representing the owner in projects consisting of waterside improvements, gangways (Passenger Boarding Bridges), precast multistory parking garages, new tilt-wall building construction, and expansions and renovations of existing terminal buildings. The Port found their advice and problem solving to be immensely important to cost reduction, identification of value engineering (VE) savings, as well as demanding the specified high-quality product in a very time-sensitive project. They are a highly valued partner for CPA

William E. (Bill) Crowe

Vice President, Facilities, Engineering and Construction

Canaveral Port Authority

