

Services

# Program and Project Management

**KMI**  
INTERNATIONAL

[www.kmiintl.com](http://www.kmiintl.com)

Delivery of any capital project or development requires the coordination of professionals, resources, and services. KMI's comprehensive solutions meet client needs and effectively coordinate the project or program to maximize investment.

We cover every aspect of managing a construction project so that clients have the foresight to alleviate potential problems and the knowledge to make well-informed decisions.

## Services

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- Construction Management
- Drone Data Collection and Reporting
- 360 Degree Camera Services
- Pre-construction Planning
- Risk Management
- Feasibility Study
- Reserve Study
- Land Assessment
- Budget Management
- Procurement and Bidding Document Support
- Capital Planning
- Progress Monitoring
- Quality Assurance/Quality Control Inspection

## Service Lead

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### **Julia Estevez-Losada**

*Director of Program Management*

Julia is known for her guidance and oversight to ensure that all project concepts come to life efficiently with precision oversight of time and budget. She proactively engages with clients and project teams from inception to completion – ensuring that all client requirements are met. She mitigates risks by diligently monitoring projects, making sure the project remains within all the agreed-upon constraints. Julia is also multi-lingual, fluent in English, Spanish, and Portuguese.



CASE STUDY

# SIGNATURE AVIATION

Project

**50+ Airports Nationally**

Timeline

**2003-Present**

Services provided

**Project Management**

## Background

Signature Aviation, formerly Signature Flight Support (SFS), is a subsidiary of BBA Aviation USA, which operates as the world's largest Fixed Base Operator (FBO). They pride themselves on "consistent, exceptional service," and seek partners who understand and provide similar delivery of their portfolio projects.

As SFS's program manager for FBO and site development of their airport facilities across the United States, KMI is continually looking for efficiencies across its entire development program. We lead the development of project budgets, concepts, and ongoing oversight of designs.

## Challenge

Several unique challenges come with developments for FBOs. From stringent government regulations to land lease and support services to major airports, FBOs are required to abide by Federal Aviation Administration standards for commercial aeronautical services.

SFS typically requires operations to be maintained during construction, with little to no disruption to clients, requiring detailed planning and surgical precision.

## Solution

KMI leads program management services as a strategic partner. . We maintain close and consistent collaboration with all stakeholders and provide detailed advice and solutions to clients across the board. From San Jose to Palm Beach, KMI has delivered one successful FBO after another for SFS.

**KMI has managed more than 30 projects for Signature Flight Support Corporation, both domestically and internationally. KMI was brought on early to develop budgets, concepts and provide oversight of the full scope of construction management. I recommend KMI as your construction consultant for any of your projects or building programs.**

Joe I. Goldstein  
*President and General Counsel*

**BBA Aviation USA, Inc.**